MAS 500

MedBridge Gets Better Night's Sleep with MAS 500

CUSTOMER

MedBridge Healthcare LLC

AUTHORIZED RESELLER

Emerald TC, LLC
1235 Old Alpharetta Road
Alpharetta, GA 30055
Phone: 770-343-8846
www.emeraldtc.com

CORPORATE PROFILE

Headquarters
Greenville, SC

Type of Business
Healthcare ancillary provider services

Number of Locations
40

Number of Employees
103

SYSTEM PROFILE

Computer System
Microsoft® Windows® XP
Users on System: 5

MAS 500 Modules in Operation
• General Ledger
• Microsoft FRx Desktop
• Accounts Payable
• Intercompany
• FAS Asset Accounting
• Cash Management

"For 10 years, our accounting system was like a bad dream," says Pam Matthews, vice president of information systems.

"We used Great Plains®," she continues, "and had to add four separate third-party modules to achieve all the required functionality. The modules required interfacing in order to work with Great Plains, and they had to be purchased and updated individually. Maintenance was a nightmare, too. We figured there had to be a better answer."

Growth Brings Wake-Up Call

MedBridge was in a growth phase with numerous acquisitions underway, and couldn't afford to waste time on software difficulties. Its Sleepworks division provides diagnostic services for people with sleep disorders through 40 independent, physician-owned or hospital-based facilities, mostly in the Southeast. Sleepworks develops relationships with sleep-trained physicians to offer a comprehensive disease-management approach. Another

MEDBRIDGE HEALTHCARE

division, MedBridge Home Medical, provides respiratory care services.

"We selected MAS 500® as a replacement for Great Plains when we were reformulating our business into a new corporate entity," says Matt Mellott, CFO for MedBridge Healthcare. "Its key selling points were flexibility and integration—essential in an industry that's changing as fast as ours is."

MAS 500 for Financial Mastery

MedBridge now runs all of its core financials on MAS 500, including the general ledger and accounts payable.

CHALLENGE
Great Plains software did not integrate smoothly with third-party modules, offer inter-company accountability, or provide seamless system for managing rapidly expanding business.

SOLUTION
MAS 500 with financial, fixed assets and cash management modules now run all aspects of 40-site operations.

RESULTS
Training time on software cut by half; company setup time reduced by 75 percent; system maintenance requirements reduced by half.

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> *Matt Mellott*
> *CFO*
> *MedBridge Healthcare LLC*

It recently adopted the FAS Asset Accounting™ module for the MAS 500 to manage fixed assets—the furnishings, computers, diagnostic and clinical equipment used in its main office and sleep labs. The variety of necessary reports are more easily produced with Microsoft® FRx than with the previous Great Plains setup.

"Implementation went surprisingly smoothly," says Mellott. "The chart of accounts and software setup in Great Plains had outgrown the existing company. With implementation of MAS 500, we had the opportunity to create a new chart of accounts that reflects the new business entity and supports future expansion. This will allow MAS 500 to be flexible and adaptable to future company growth. We set up our master files in just two to three days, and they're working great. We've already rolled two new companies that were acquired by MedBridge into MAS 500 with no problem."

Minimal Maintenance

Matthews is also pleased that the new system requires less hands-on system administration. "Maintaining MAS 500 takes about half of the time we were previously spending with Great Plains," She says. "Training takes about half the time, too. Add to that the fact that it takes 75 percent less time to set up a new company on MAS 500 compared to Great Plains and you'll see why we're so delighted with our decision to change systems."

Reports are much easier to run now, thanks to the integration of modules within MAS 500. "We appreciate being able to use Microsoft FRx with MAS 500, because it is a standard tool," Matthews notes. "This means that we can hire people who already know how to use it, saving us time in getting them up to speed."

Peace of Mind

A great rapport with MedBridge's Best Software business partner has been a key element in system success. "Our reseller has a very broad knowledge base, and they've taken the time to understand our unique requirements. As our business changes, they've been able to recommend ways to use MAS 500 to its fullest advantage," says Matthews.

Looking toward the future, Matthews feels confident that MAS 500 will be up to the challenges of MedBridge's planned expansion. "Knowing what I know about both Great Plains and MAS 500, I am very glad that the switch was made," she says. "It puts my mind at ease to have MAS 500 as the foundation of our company's business."